

JAMES A. McCANN
CERTIFIED PUBLIC ACCOUNTANT



EDUCATION:

Master of Business Administration (MBA) and Bachelor of Business Administration (BBA), both earned at University of Wisconsin, Milwaukee

WORK HISTORY:

1992-2005 Co-owner and manager of TARGETED VOTER SYSTEMS (TVS), a service corporation that provides political consulting services to candidates, polling firms and special interest groups

1972-1992 *Comptroller, City of Milwaukee. Served as chief financial officer of City with 9,000 employees and \$750 million annual budget (see supplement attached)

1968-1972 - Alderman, City of Milwaukee, representing a District with approximately 50,000 citizens. Also did some accounting and financial consulting as a self-employed CPA

1964-1968 - State Representative, Wisconsin Legislature. During this period, I was involved in some real estate development and some CPA work

1955-1964 - Self employed as a licensed Real Estate Broker, owner of an insurance agency, and practice of accounting

MILITARY SERVICE:

1942-1946 - U.S. Army, served in Europe as a member of 99th Infantry Division, three major engagements, Ardennes (Battle of Bulge), Rhineland (Remagon Bridge) and Central Europe

1950-1952 - U.S. Army, NATO in Europe. Recalled during Korean War, M/SGT Artillery

ASSOCIATIONS:

Wisconsin Institute of CPA's - member 30 years, served on Executive Board,

Government Finance Officers (GFOA) - member 24 years, Executive Board two years

Wisconsin Accounting Examining Board - member three years, Chair for two

Many Others-including top office in State Knights of Columbus, Marquette Univ. Acct. Adv. Board, Ancient Order of Hibernians Financial Secretary, Treasurer for Univ. of Wis. Milw. Guild for Learning in Retirement

OVERSEAS ENGAGEMENTS:

Since "retiring" in 1992 as Milwaukee's Comptroller, in addition to my business activity with TVS mentioned above, I have been a participant in three overseas assignments:

1993 - Spent two months in Bucharest, Romania as an advisor to that city on financial management practices. The Citizens Democracy Corps (CDC) was the sponsoring organization. I authored a report offering eleven major suggestions, many of which were implemented.

1994-Completed a two-month assignment in Poland, again for CDC. It involved advising Regional Development Agencies from several different regions in their efforts to privatize state owned industries. I issued a report offering numerous suggestions for improvements, many of which were implemented.

1995- Co-authored a report offering recommendations for improvements in various financial management and economic development practices for the City of Vladivostok, Russia. I was engaged by Research Triangle Institute as a consultant, who had a contract with US Aid. We spent 10 days on the Vladivostok assignment, plus another six days back in the states compiling the report.

OTHER:

Volunteer in AARP Tax Assistance Program for past seven years. Active in Church, Fraternal, Veterans and Political organizations.

2/21/05

(See attached supplement)

Supplement to Resume:

James A. McCann

My job as Comptroller of Milwaukee included a wide range of activities which are beyond the normal duties of Chief Financial Officer and which were not mentioned in my resume. This additional information is being provided to give a more complete description of my areas of responsibility.

1. Served on the Board of Directors and as a member of the Investment Committee of the Milwaukee Economic Development Corporation (MEDC) for eight years. The Investment Committee evaluated the potential of Small and Medium enterprises and determined to what extent MEDC would participate as a lender, or in some cases, as an equity participant. We worked closely with the Small Business Administration to provide a large portion of the funding.
2. Served as a Trustee of the City's Pension Board for 28 years, Chairman of the Board for two years and as Chairman of the Investment Committee for several years. The fund has over \$3 billion in assets. The Board takes an active role in managing the funds and has fiduciary responsibility for it.
3. Developed a Deferred Compensation Plan for the City's 9,000 employees and was Chairman of the Board for sixteen years until I retired in 1992. The Board approved investment products, engaged investment managers and was responsible for overall administration. When I retired the plan had over \$125 million in assets with over 6,000 participants.
4. As Comptroller, I was responsible for arranging all Public Debt Sales, as well as administering the Public Debt. I was chief financial advisor for the City's Economic Development Committee and worked closely with developers in formulating an operating and financing plan for many projects, ranging in size from \$100,000 to \$150 million. The City in some cases, assumed an equity position and, in others, a lender, guarantor, or lessor role. Prior to my government service, I spent several years as a co-partner in lake property development and have maintained my Real Estate Brokers license until last year.
5. Served on the City's Board of Purchases for 20 years and was chairman for 10. The Board was responsible for all commodities and contract purchases which involved awarding of bids and contracts, which exceeded \$100 million annually. As Chairman I presided over hearings, which involved appeals.
6. Served on the Executive Board of the Greater Milwaukee Convention and Visitors Bureau for 15 years. I was President for two years and have been named an honorary Board member for life. Our main objective was and is to promote conventions and tourism for the Greater Milwaukee area. While an Alderman, I was the primary sponsor of the room tax, which provides about 80% of the revenue for the Bureau's operation.
7. Served on the Board of Directors of Milwaukee World Festivals for seven years. This group actively oversees the highly successful "Summerfest" and various ethnic festivals each summer and is responsible for "sold out" hotel rooms during summer weekends.